

# Is your CRM failing your business?

## Are you missing a customer relationship management (CRM) system to manage your sales pipeline and customers?

- Full assessment of your needs
- Project team led by a sales and business expert – not a software tech
- Written plan developed to document your unique sales process
- System customized for your business needs
- Training included for all users
- Packages that meet your budget

## We make it EASY and deliver a complete CRM solution:

- Visually driven
- Easy/efficient data entry
- Free mobile app
- Simple and intuitive interface
- Easy-to-implement customization
- Email synchronization option
- Powerful system interface allows end-to-end integration with marketing tools
- Monthly subscriptions from just \$15/person

*"The ECS team helped us from start to finish, and we were successfully up and running with Pipedrive more quickly than we anticipated. And our sales team now has the tool they need to close more deals and not let any opportunities fall through the cracks."*

Bill Morrow, Managing Partner  
bmorrow@thinkempirical.com  
(610) 310-6707  
[www.thinkempirical.com](http://www.thinkempirical.com)



**Pipedrive**  
Partner



**empirical**  
consulting solutions

# Power your company's profitability and growth.

*Are you challenged to find the right people, processes, or technology to accomplish your goals?*

## **Business leaders turn to ECS to guide them to the right path for success.**

Our seasoned functional experts work alongside your team to make lasting and meaningful advancements that align with your goals. We focus on *empowering people* to become part of the change that drives a business to the next level of success.

**Finance | Operations | Marketing | Sales**  
**Customer Relationship Management**  
**Human Resources | Recruiting**

*"We highly recommend ECS to anyone who is serious about making changes in their company to take them to the next level."*

## **Across functional areas, key offerings include:**



### **FRESH EYES**

Our Fresh Eyes review uncovers the pain points within an organization across all functional areas ... and exposes the underlying cause.



### **FRACTIONAL SUPPORT**

Add experienced talent to key functional areas of your organization - for any amount of time you need.



### **CXO**

Fulfill a crucial strategic role, such as CFO, COO, or CEO for a defined period of time with a top-notch expert.

Each client engagement is customized as we find the unique path that will guide a client to business transformation and accelerated growth.



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