

# Recruiting by the Hour

Are you interested in finding top-quality talent for your company—all while saving up to 60% on traditional search fees?

We understand that it is a struggle to find good people—especially at the entry and mid-levels—without spending a ton on recruiter fees. ECS has developed a systematic approach to find highly capable entry- through mid-level employees that are crucial to the success of all companies—ALL DONE AT AN HOURLY RATE!

**ECS allows you to hire and pay for a recruiter when you need one, at an easy hourly rate.**

Here's what you get when you work with ECS:

- ✓ **We understand the need of the hiring company.** Before we help you hire, we work to understand the hiring company inside and out.
- ✓ **We look for hidden talent.** We have a special skill in finding the "passive" candidates who otherwise won't be found.
- ✓ **We help you up front – and every step of the way.** From salary analysis to job descriptions to personality analysis (and everything in between!).
- ✓ **Our experienced team does all the screening.** Each member of our team has 20+ years' experience in the field of recruiting.
- ✓ **Total transparency.** Our cloud-based system relays the latest info on a talent search status.
- ✓ **We'll tweak and pivot where necessary.** We're not a "set it and forget it" type of company—we adapt and change where needed.
- ✓ **We'll offer additional support as requested.** We can schedule appointments, make offers and everything in between.

*\*Minimum number of hours to start a search: 20 hours*

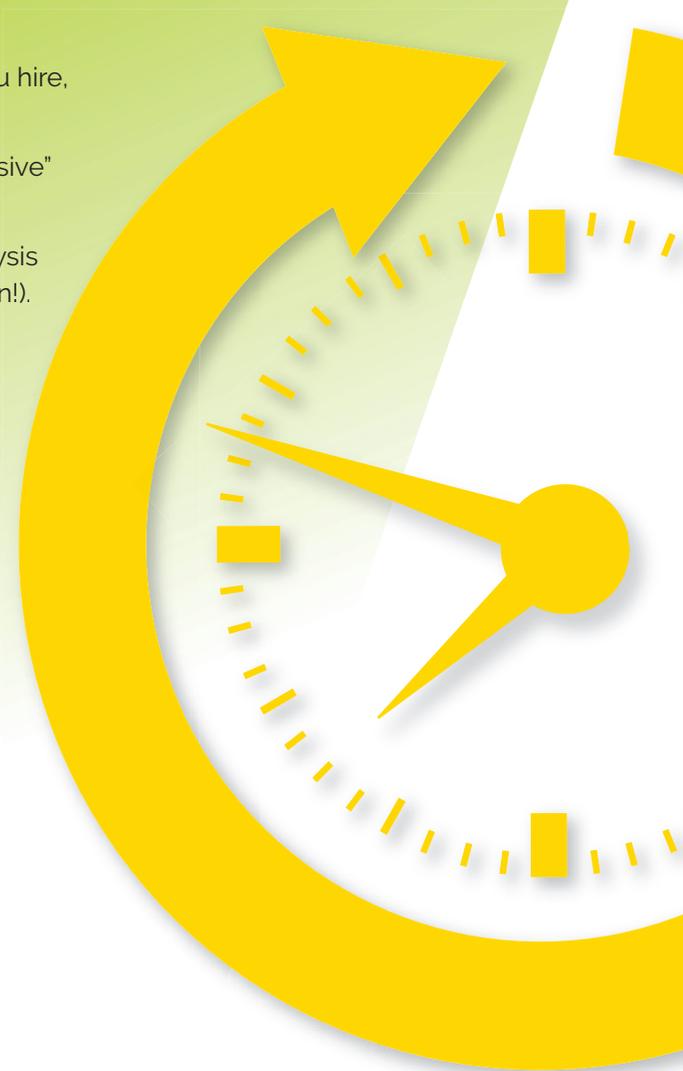
**ECS finds great candidates for a fraction of the cost of traditional recruiters.**

**Contact us for more information.**

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**empirical**  
consulting solutions



# Power your company's profitability and growth.

*Are you challenged to find the right people, processes, or technology to accomplish your goals?*

## **Business leaders turn to ECS to guide them to the right path for success.**

Our seasoned functional experts work alongside your team to make lasting and meaningful advancements that align with your goals. We focus on *empowering people* to become part of the change that drives a business to the next level of success.

**Finance | Operations | Marketing | Sales**  
**Customer Relationship Management**  
**Human Resources | Recruiting**

*"We highly recommend ECS to anyone who is serious about making changes in their company to take them to the next level."*

- CEO of a mid-size business services company

## **Across functional areas, key offerings include:**



### **FRESH EYES**

Our Fresh Eyes review uncovers the pain points within an organization across all functional areas ... and exposes the underlying cause.



### **FRACTIONAL SUPPORT**

Add experienced talent to key functional areas of your organization—for any amount of time you need.



### **CXO**

Fulfill a crucial strategic role, such as CFO, COO, or CEO for a defined period of time with a top-notch expert.

Each client engagement is customized as we find the unique path that will guide a client to business transformation and accelerated growth.



**empirical**  
consulting solutions