

The data drives the decisions...

...the decisions that increase revenue, power profitability, and everything in between.



Ryan Herting
Sales

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A proven start-up specialist with an excellent strategic and tactical approach, Ryan applies his sales and marketing background and negotiation prowess to bring clients outstanding results. He holds a track record of transforming both emerging and underperforming businesses into successful enterprises via the use of modern sales strategies and well-crafted tactics. Additionally, his operations management experience enables him to proactively mitigate risks.

Like everyone on the ECS team, Ryan actively seeks opportunities to drive revenue and accelerate growth.

Known for: *Solutions-Focused Sales – Being a Visionary – Fast Growth in Start-Ups*

Extensive expertise in:

- Strong communication abilities
- Emotional intelligence
- Business regeneration
- Negotiation strategy
- Entrepreneurship
- Personal integrity paired with a passion for excellence

Ryan previously was a territory manager and account sales within the medical industry, where he developed strategies to dramatically increase the revenue of his teams. He also is the founder of a boutique sales organization focused on ancillary revenue sources, profitability improvement, and performance optimization for private physician practice groups.

Ryan earned a BBA in Marketing from Temple University and an MBA in Finance from Drexel University's LeBow College of Business.