

## The data drives the decisions...

...the decisions that increase revenue, power profitability, and everything in between.



**Jason Fisher**  
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Jason utilizes years of leadership, operations and change management experience with Fortune 500 companies and brings his extensive cross-functional talents to his clients. A collaborative worker, Jason will not rest until his client companies look at themselves with a fresh eye and have a clear idea of key opportunities and risks in the industry, and what to do about both. Like everyone on the ECS team, Jason actively seeks opportunities to drive revenue and accelerate growth.

**Known for:** *Channel management - Customer acquisition strategy - Solver of complex business issues*

**Extensive expertise in:**

- *The integration of Operations, HR, Finance, Marketing, and Sales*
- *Operational strategy*
- *Change management*
- *Customer acquisition and life cycle management*
- *Sales force effectiveness; sale reporting and analysis*
- *Marketing leadership*

Prior to ECS, Jason was a VP at ConvaTec (formerly a Bristol-Myers Squibb Co.) responsible for \$180MM P&L and support services across both the US and Americas markets. Prior to ConvaTec, Jason held various management positions in professional services & hospitality industries leading operations, marketing, client relations and customer service for multinational companies including Four Seasons Hotels and ARAMARK.

Jason earned a business degree from Temple University, and holds certificates in leadership/critical thinking from the Wharton School Continuing Education program. He holds a Kaizen Leader certificate from BMS.

